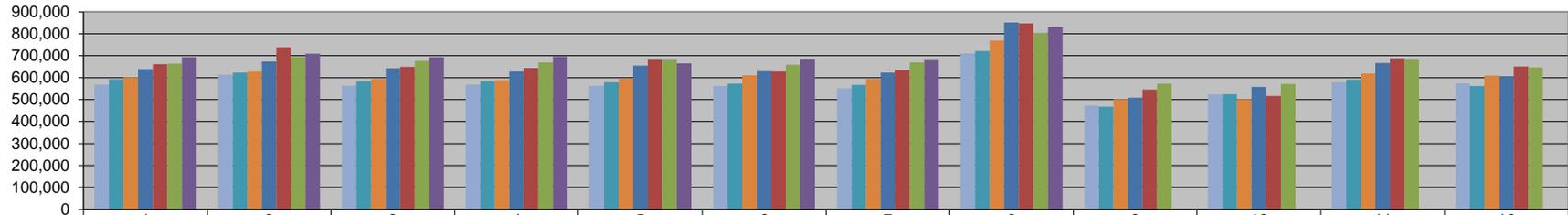
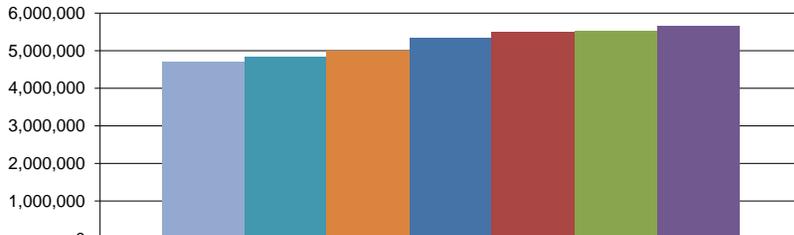


Sales Tax



	1	2	3	4	5	6	7	8	9	10	11	12
FY 12/13	568,911	613,425	563,223	567,870	563,266	562,049	550,910	710,120	472,502	523,568	579,342	574,079
FY 13/14	592,201	622,250	583,383	583,302	578,810	571,889	566,907	720,995	468,129	524,484	590,302	562,391
FY 14/15	601,996	627,721	593,548	587,893	595,353	610,479	594,131	768,882	502,422	502,612	618,980	609,073
FY 15/16	639,340	673,495	642,074	627,579	655,121	629,502	622,916	851,452	508,499	558,191	666,159	606,228
FY 16/17	661,460	738,232	648,935	643,501	680,608	627,480	634,569	846,643	545,448	516,060	687,242	650,129
FY 17/18	663,772	694,952	676,225	669,557	681,142	658,565	668,878	801,559	571,706	570,424	680,699	646,303
FY 18/19	692,809	709,042	692,879	695,206	664,966	682,080	679,316	831,568				

Sales Tax Revenue



	FY YTD
FY 12/13	4,699,774
FY 13/14	4,819,738
FY 14/15	4,980,003
FY 15/16	5,341,478
FY 16/17	5,481,427
FY 17/18	5,514,651
FY 18/19	5,647,866

*COLLECTIONS IN THE CITY OF CROSSVILLE

State of TN Cost of Administration	1.125%	1,699,050.04
Net Collections (sent to trustee's office)		19,114.31
		1,679,935.73

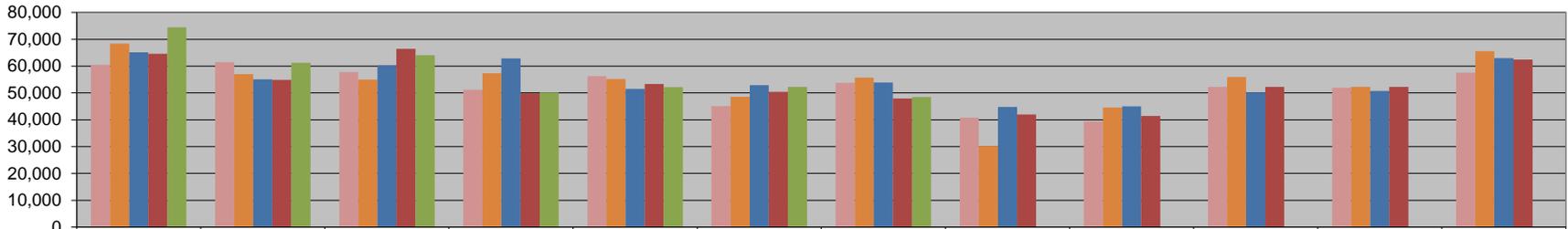
Trustee of Cumberland County	1%	16,799.36
Net To Be Distributed		1,663,136.37

CITY OF CROSSVILLE SPLIT

Check to City of Crossville	\$831,568.19
Check to Cumberland County Board of Education	\$831,568.19

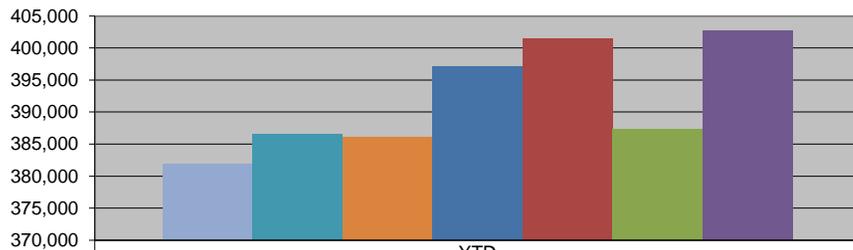
*Totals reported in February, but actually collected in January

Wholesale Beer Tax



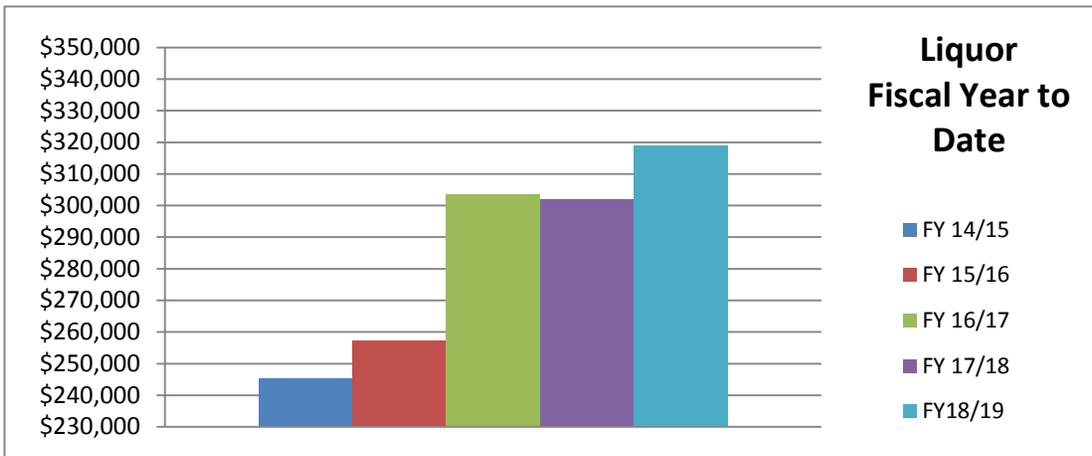
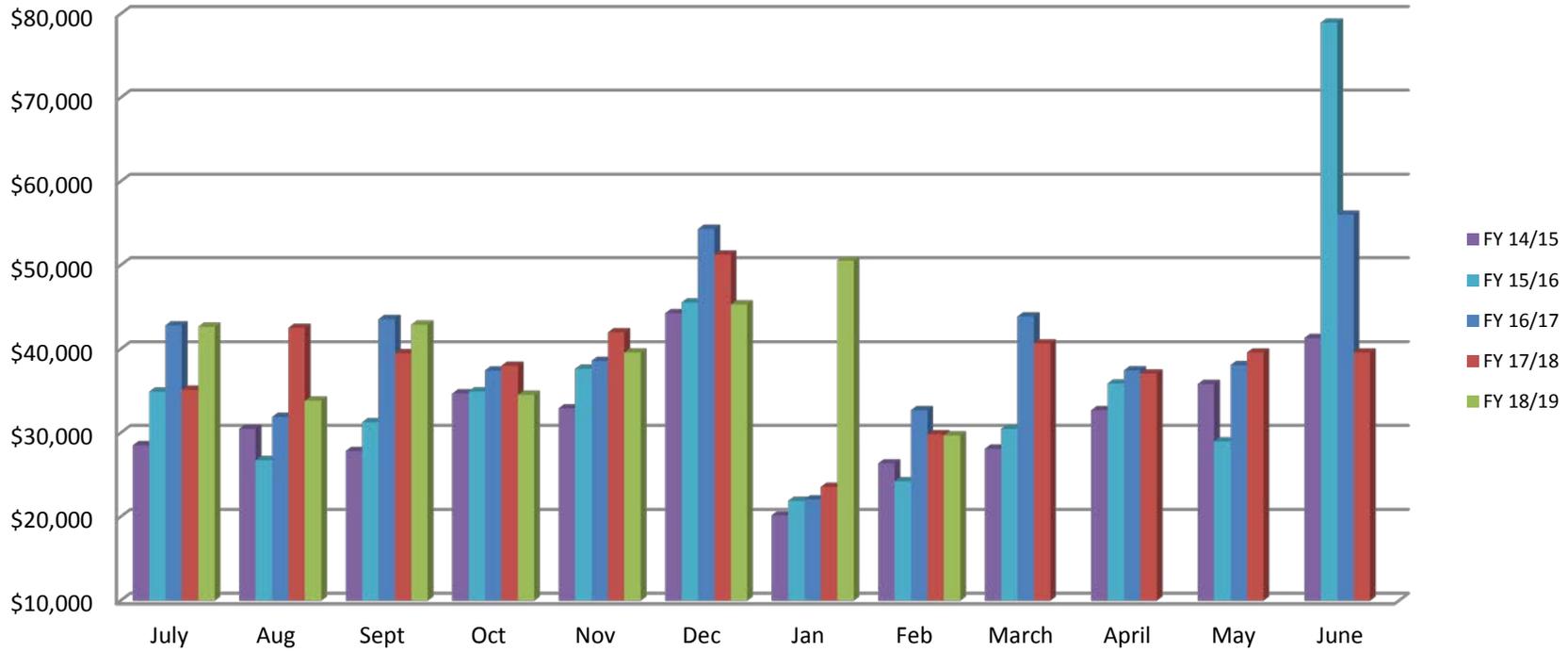
	1	2	3	4	5	6	7	8	9	10	11	12
FY 14/15	60,493	61,507	57,800	51,195	56,278	45,133	53,740	40,764	39,308	52,266	51,887	57,530
FY 15/16	68,355	57,009	54,939	57,328	55,181	48,596	55,690	30,239	44,517	55,910	52,279	65,528
FY 16/17	65,097	55,042	60,282	62,877	51,474	52,906	53,833	44,802	44,940	50,184	50,728	63,011
FY 17/18	64,565	54,849	66,488	49,858	53,345	50,387	47,876	41,990	41,453	52,248	52,251	62,422
FY 18/19	74,463	61,278	64,053	50,161	52,165	52,199	48,430					

Wholesale Beer Tax Revenue

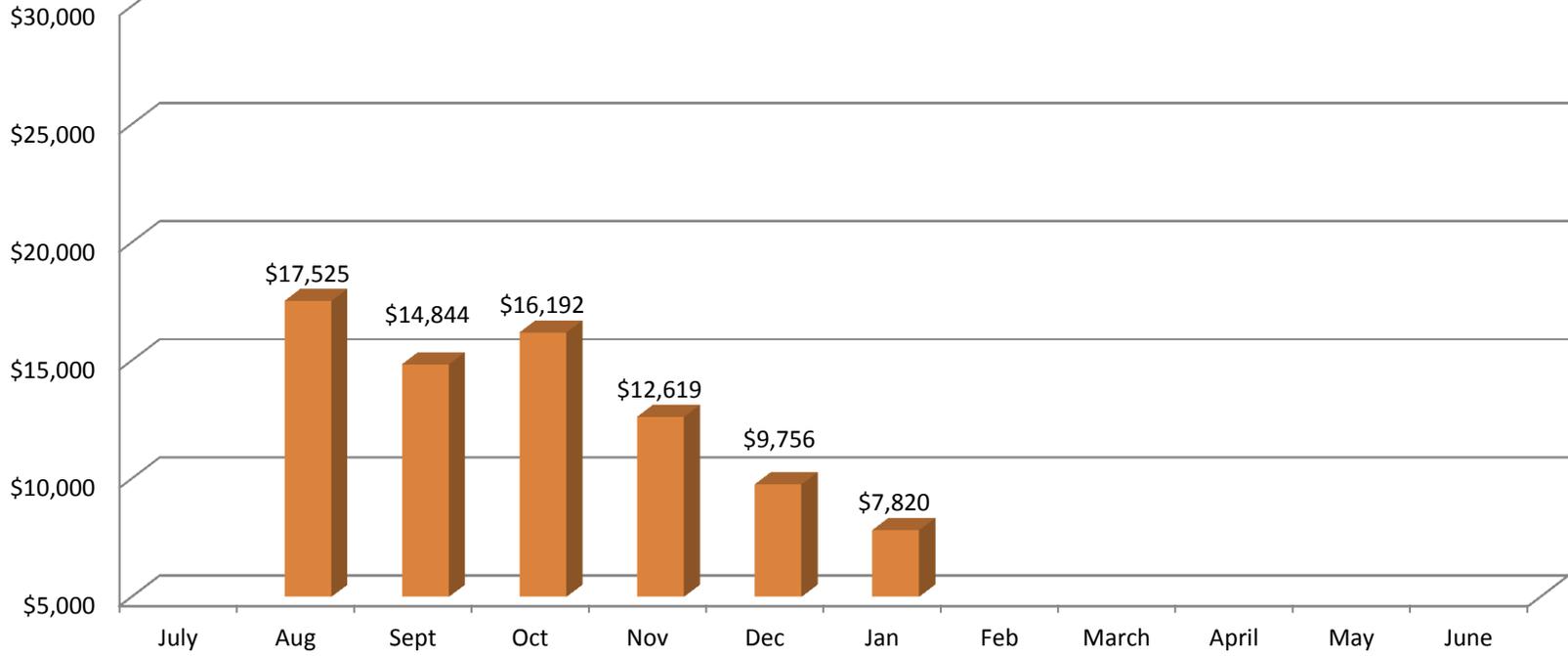


	YTD
FY 12/13	381,901
FY 13/14	386,565
FY 14/15	386,146
FY 15/16	397,097
FY 16/17	401,510
FY 17/18	387,368
FY 18/19	402,750

Liquor Income



Hotel Occupancy Tax



Monthly Stats						
	TOTAL		TOTAL		TOTAL	
CITATIONS		OFFENSES		ARRESTS		
Ran Stop Sign	7	Burglary	5	DUI	9	
Speeding	57	Vandalism	4	Viol. Implied Consent	2	F
Seatbelt Violation	6	Vehicle Theft	2	Weapons Law Violation	2	E
Child Restraining Viol.	1	Shoplifting	6	Shoplifting	3	B
No DL	1	Theft from vehicle	6	Warrant	28	R
Ran Traffic Light	5	Theft of Vehicle Parts	1	Public Intoxication	11	U
Registration Violation	18	Theft from Building	11	Assault	3	A
Slow Poke Law	1	Theft All Other	1	Drug Violation	7	R
Violation Light Law	9	Forgery	5	Drug Equipment	5	Y
Insurance Violation	29	Recovery	1	DOR/DOS/No DL	25	
Failure to Yield	1	Fraud	7	Vandalism	3	2
Animal running @	2	Forgery	5	Burglary	1	0
Large		Assault	5	Disorderly Conduct	5	1
		Dog Bite	1	Evading/Resisting	4	9
		Counterfeit	3	Reckless Driving	1	
Speed Warning	16	TOTAL	63	Domestic Assault	6	
TOTAL	153	WARNINGS	6	TOTAL	115	
JUV CITATIONS		JUV ARRESTS		PARKING TICKETS		
Speeding	3	Assault	1	TOTAL	0	
Ran Traffic Light	1	Tobacco Violation	1	ACCIDENTS		
Insurance Violation	2	Drug Violation	1	With Injury	6	
		Drug Equipment	1	Without Injury	31	
		Unruly Juvenile	1	Minor	65	
TOTAL	6	TOTAL	5	TOTAL	102	

- *Det. Wilson & Det. Tollett attended Human Trafficking Training on February 4th.
- * February 4th-11th four officers attended Fife Class.
- * February 19th five officers attended Victim Compensation Training.
- * February 20th-22nd Ptl. Griffin and Ptl. Peters attended Opiod Training.
- * February 25th-27th five officers attended ARIDE Training.

Crossville Fire Dept.

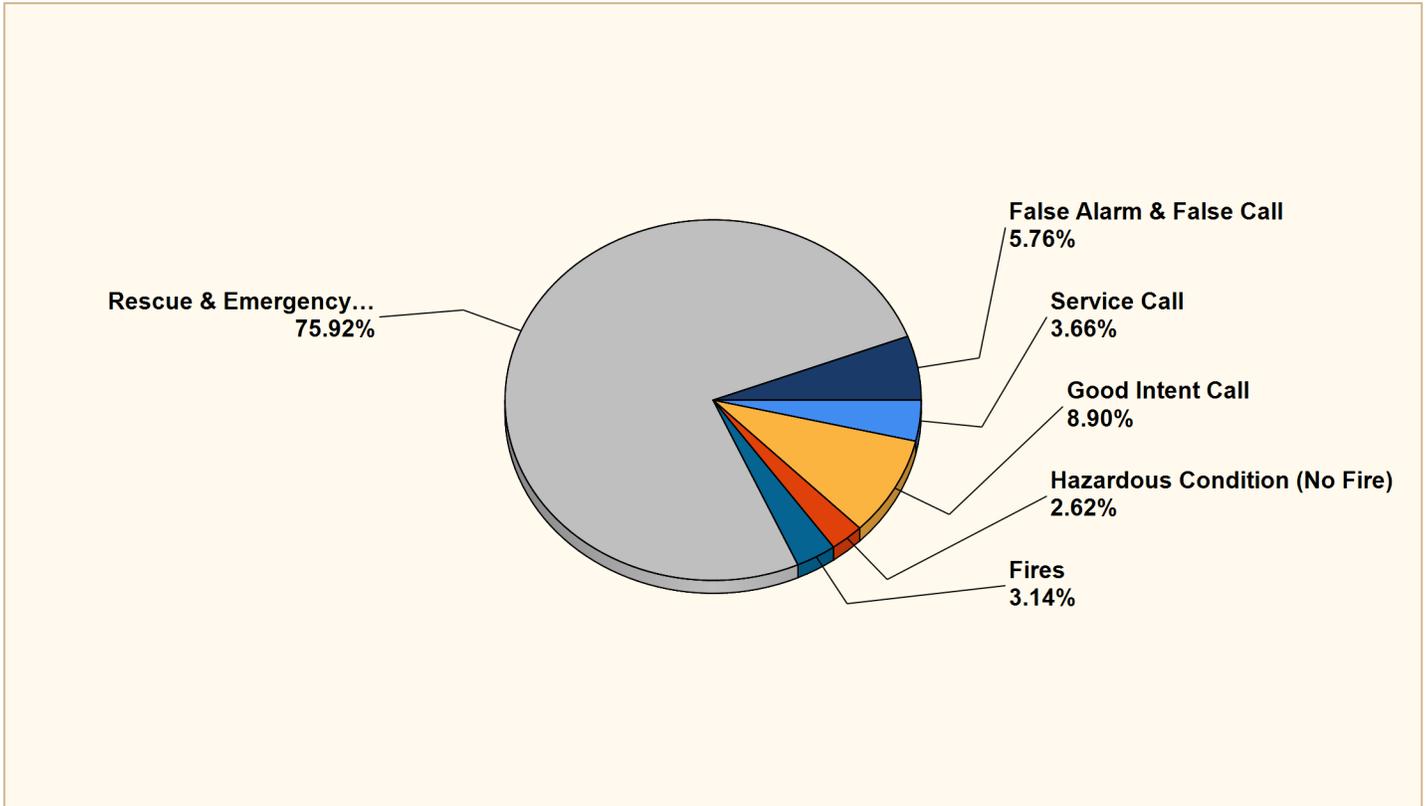
Crossville, TN

This report was generated on 3/1/2019 8:15:26 AM



Breakdown by Major Incident Types for Date Range

Zone(s): All Zones | Start Date: 02/01/2019 | End Date: 02/28/2019



MAJOR INCIDENT TYPE	# INCIDENTS	% of TOTAL
Fires	6	3.14%
Rescue & Emergency Medical Service	145	75.92%
Hazardous Condition (No Fire)	5	2.62%
Service Call	7	3.66%
Good Intent Call	17	8.90%
False Alarm & False Call	11	5.76%
TOTAL	191	100.00%

Only REVIEWED incidents included. Summary results for a major incident type are not displayed if the count is zero.

Detailed Breakdown by Incident Type

INCIDENT TYPE	# INCIDENTS	% of TOTAL
100 - Fire, other	1	0.52%
111 - Building fire	1	0.52%
113 - Cooking fire, confined to container	2	1.05%
118 - Trash or rubbish fire, contained	1	0.52%
131 - Passenger vehicle fire	1	0.52%
311 - Medical assist, assist EMS crew	4	2.09%
320 - Emergency medical service, other	5	2.62%
321 - EMS call, excluding vehicle accident with injury	122	63.87%
322 - Motor vehicle accident with injuries	4	2.09%
323 - Motor vehicle/pedestrian accident (MV Ped)	1	0.52%
324 - Motor vehicle accident with no injuries.	8	4.19%
356 - High-angle rescue	1	0.52%
410 - Combustible/flammable gas/liquid condition, other	1	0.52%
411 - Gasoline or other flammable liquid spill	2	1.05%
445 - Arcing, shorted electrical equipment	2	1.05%
500 - Service Call, other	3	1.57%
521 - Water evacuation	1	0.52%
522 - Water or steam leak	1	0.52%
550 - Public service assistance, other	1	0.52%
561 - Unauthorized burning	1	0.52%
600 - Good intent call, other	3	1.57%
611 - Dispatched & cancelled en route	7	3.66%
622 - No incident found on arrival at dispatch address	1	0.52%
631 - Authorized controlled burning	1	0.52%
651 - Smoke scare, odor of smoke	5	2.62%
700 - False alarm or false call, other	4	2.09%
710 - Malicious, mischievous false call, other	1	0.52%
721 - Bomb scare - no bomb	1	0.52%
740 - Unintentional transmission of alarm, other	1	0.52%
745 - Alarm system activation, no fire - unintentional	4	2.09%
TOTAL INCIDENTS:	191	100.00%

Only REVIEWED incidents included. Summary results for a major incident type are not displayed if the count is zero.

Crossville Fire Dept.

Crossville, TN

This report was generated on 3/1/2019 8:14:08 AM



Events per Event Type for Date Range (Landscape)

Start Date: 02/01/2019 | End Date: 02/28/2019

EVENT TYPE	DATE	EVENT NAME	CATEGORY	LOCATION	HOURS	PARTICIPANTS
Meeting						
	02/01/2019	STRYKER LUCAS 3 DEVICES	Administration	STATION 1	4	Mark Fox, Terry Potter, Chris South, Michael Turner, Casey Worsham
	02/12/2019	LEPC Meeting	Administration	Cumberland County Fire Department	1	Tim Johnson, Chris South
	02/28/2019	EMA AFTER ACTION REPORT	Administration	EMA OFFICE @ 42 SOUTHBEND DR	2	Chris South

Total Hours for Meeting: 7

EMS Training						
	02/18/2019	CPR FIRST AID	Administration	141 HENRY ST	2	Jeff Connell , Jake DeRossett, Donald Earhart, Tim Johnson, Todd Kemmer, Thomas Smith , Chris South, Kenneth Stone, Daniel Tollett, Michael Turner, Ted Welch, Casey Worsham

Total Hours for EMS Training: 2

Only LOCKED events included.

EVENT TYPE	DATE	EVENT NAME	CATEGORY	LOCATION	HOURS	PARTICIPANTS
Public CPR Class						
	02/20/2019	Rocky Ridge CPR Class	Administration	141 HENRY ST CROSSVILLE FIRE DEPARTMENT	2	Casey Worsham
	02/23/2019	HEART SAVER FIRST AID AED	Administration	CROSSVILLE FIRE 141 HENRY ST	4	Ted Welch

Total Hours for Public CPR Class: 6

Honor Guard						
	02/22/2019	TRAFFIC CONTROL FOR FUNERAL	Administration	MILLER AVE-127 LANTANA RD- WATER TANK HILL	1	Jake DeRossett, Kevin Edwards , Eric Hickman, Jeremy Mangas, Terry Potter, Thomas Vance, Nathan Wattenbarger, Brian Wyatt

Total Hours for Honor Guard: 1

Station Tour						
	02/26/2019	Station 1 Tour	Public Relations / Education	Description:STATION TOUR WITH JOHN CONRAD AND 20 PEOPLE TOURING THE BUILDING WITH 541	1	Jeff Connell , Brian Garrett , Jennifer Hall, Todd Kemmer, Chris South, Kenneth Stone, Daniel Tollett

Total Hours for Station Tour: 1

Only LOCKED events included.

	CONSUMPTION	Water loss - flushing	Water loss - leaks	Water loss-fire fighting	Total Internal Use	Unaccounted for water	PUMPED WATER	LOSS %
2018								
January	88,114,500	1,978,358	1,272,890	60,000	3,311,248	40,696,952	132,122,700	31%
February	92,164,600	5,904	3,749,588	65,000	3,820,492	9,054,908	105,040,000	9%
March	80,217,300	34,375	1,929,024	145,000	2,108,399	29,884,501	112,210,200	27%
April	80,489,000	86,729	1,233,996	2,000	1,322,425	26,231,575	108,043,000	24%
May	83,464,600	681,483	429,676		1,111,159	33,736,841	118,312,600	29%
June	93,994,400	152,880	2,693,928		2,846,808	16,951,792	113,793,000	15%
July	92,933,800	461,753	1,124,995		1,586,748	27,013,152	121,533,700	22%
August	94,724,300	47,115	11,949,329	2,000	11,998,444	23,857,600	118,581,900	20%
September	103,519,000	423,299	1,487,856	5,100	1,916,255	5,352,745	110,788,000	5%
October	87,432,600	541,673	2,244,551	2,600	2,788,824	23,625,476	113,846,900	21%
November	90,719,700	58,772	2,161,156		2,219,928	16,188,372	109,128,000	15%
December	85,827,100	141,659	2,230,374	4,500	2,376,533	26,819,267	115,022,900	23%
TOTAL								
2019								
January	78,615,200	45,193	1,231,332		1,276,525	37,433,475	117,325,200	32%
February	83,850,700	120,407	3,630,186		3,750,593	25,387,707	112,989,000	22%
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
TOTAL								
6 mos	529,964,300	1,331,003	12,985,455	12,200	14,328,658	134,807,042	679,100,000	20%
12 mos	1,055,787,700	2,795,338	32,346,403	161,200	35,302,641	292,482,503	1,371,574,400	21%

2018-2019 Building Permits

	County	City-Res	City-Comm	City & County Plumbing	Land Disturbance Permits	City & County Mechanical	Sign	House Moving	County Comm	County Fees Paid	City Fees Paid
July	19	12	7	30	2	10			3	\$22,862.50	\$18,040.50
August	16	13	4	31	7	23			0	\$16,053.50	\$12,455.50
September	21	10	1	28	3	24			1	\$20,262.00	\$7,393.00
October	24	15	2	40	3	26			0	\$24,076.00	\$14,520.50
November	9	8	4	17	4	31			3	\$12,542.00	\$6,977.00
December	8	5	2	11	2	14			0	\$8,134.50	\$5,218.50
January	22	5	4	28	4	30			2	\$24,639.50	\$8,163.00
February	17	7	2	24	3	41			0	\$15,532.00	\$5,559.00
March											
April											
May											
June											
Total	136	75	26	209	28	199	0	0	9	\$144,102.00	\$78,327.00

Engineering Projects Report March 7, 2019

Project	Current Status	Dates
127 South Utility Relocation	(No Change) The TDOT bid letting has been placed on hold by the Commissioner of TDOT.	
Northwest Connector Phase 3	The Acquisitioner is discussing condemnation with the City Attorney and City Staff for the remaining parcels. The acquisitions should be completed soon. TDOT currently has the bid letting scheduled for 2025. We have been told that this is a parking date and the project will be moved into their 3 year budget once the ROW has been acquired.	Bid Letting 2025
Northwest Connector Phase 2	We have received the written approval to acquire property but have not been turned loose to start the process. Gresham Smith and Partners will be recommended at the April meeting for design services creating the legal descriptions and the exhibits for acquisitions. TDOT currently has the bid letting scheduled for 2025. We have been told that this is a parking date and the project will be moved into their 3 year budget once the ROW has been acquired.	Bid Letting 2025
Downtown Sidewalks	An onsite meeting was held with the Engineer and a future meeting in is in the works with the TDOT ADA coordinator. The City has been given the notice to proceed on the NEPA document. City Staff has forwarded information on the street lighting to VEC and they are making a comparison of their standard lighting with the lighting fixtures that were originally designed.	Award Bid February 2020
Brookhaven Subdivision and Highland Lane Waterline Upgrade	The Engineers are finalizing the hydraulic calculation and will be submitting the plans to TDEC for approval.	Construction Start Spring of 2019
Old Lantana Road, County Seat and Southbend Waterline Replacement	(No Change) The plans have been reviewed and returned to the Engineer. Easements will be required as we move forward with this project. A construction start date will be established once the easements are acquired.	
Bridges for Trails at Meadow Park	The Engineering Department is obtaining prices for the reinforcing steel.	
Quail Hollow Court	The Exhibit "A" document required for the sale of the property will be updated when the Airport Layout Plan updated during the next year.	
2017 Water Treatment Plant Upgrades	All work has been completed and a final close out change order is on the City Council agenda.	Construction Complete August 2018
Main Street and Lantana Traffic Signal Replacement	The design phase is complete and approved. The City has been given notice to start the Right Of Way process and Right of Way plans have been submitted to TDOT. The project will not require additional property or easements.	Bid Award October 2019
Fourth Street and West Avenue Traffic Signal Replacement	The Engineers are coordinating with the overhead telecommunication companies for different alternatives of relocation. The design is progressing.	Bid Award September 2019
Airport Pavement Rehabilitating	A preconstruction meeting is being scheduled for the first week in April. The schedule will follow.	Unknown schedule
2017 Sewer Rehab	The Contractor has completed all construction work and he lacks post video inspection and new video line inspection. The same contractor is gathering video for the CDBG project and we are pushing that work more so than this project. Rainfall and freezing weather stops all video work.	Construction Complete February, 2019
Meadow Park Water Filtration Plant Sewer Project	The plans are completed and will be submitted to TDEC this month. The funding source must be decided before easement acquisition is started.	Schedule will be forthcoming
Raw Water Study	All of the requested information has been turned over to the Engineers. The Scope for the masterplan is on the agenda for approval.	
2017 Wastewater Treatment Plant Improvements	(No Change) All major work is complete and the Contractor is completing the painting as a final punch list item.	Construction Completion September 18
Garrison Park	All playground equipment has been installed. The contractor started the installation of the playground surface but cold weather has stopped the installation. The building contractor has the building in the dry and has installed about 70% of the sidewalk. Change order 1 is on the agenda for approval with a time extension and a monetary value for the rock excavation and unsuitable soils found under the building.	Completion May 19
Meadow Park Pavilion	This project will be advertised for bids this month.	
Airport Tree Removal	The obstruction information has been delivered to the City. Staff is developing a plan for removal on City property and notifying TDOT with a schedule for the tree removal.	
Catoosa 127 North Water Tank	The City has started the acquisition process for the property.	
Centennial Park Trail Rehab	The plans have been completed and turned over to the Street Department for the base work. The asphalt placement will be bid for a July award.	
CDBG 2018 Sewer Project	The Engineer currently has a Contractor video inspecting the gravity sewer for this project. Approximately one third of the project has been videoed.	
Underwood Street Sidewalk	Acquisition documents have been turned over to the City attorney so that City Staff can negotiate the acquisitions.	

Private Developments

The Gardens Phase 8 Subdivision Plat 2	Water and sewer installation is complete and the City has accepted the utilities. Road work has not been started.
Waverley Place and Tree House Plantations Subdivision	(No Change) The Developer is looking at different development options. This development may change in type, shape and name. Water and sewer plans have been submitted to TDEC and the TDEC approval has expired.
Crossroad Village Subdivision Phase 3	The developer has completed about 90% of the water and sewer installation. Road work has not been started.
Crossroad Village Subdivision Phase 4	This phase is complete.

**CITY OF CROSSVILLE
DEBT**

	<u>END DATE</u>	<u>INT RATE</u>	<u>2/28/2019 LOAN BALANCE</u>	<u>PRINCIPAL PAYMENT</u>	<u>INTEREST PAYMENT</u>
GENERAL FUND					
LOC- Radio System	2028	1.27%	\$ 932,000	\$ 134,000	\$ 20,574
E-911	2024	1.27%	\$ 370,000	\$ 56,000	\$ 7,500
Series A Bonds	2037	3.18%	\$ 4,040,000	\$ 25,000	\$ 123,444
Series B Bonds	2028	2.67%	\$ 2,530,000	\$ 210,000	\$ 72,231
			\$ -		
			<u>\$ 7,872,000</u>	<u>\$ 425,000</u>	<u>\$ 223,749</u>

Water & Sewer Fund

23008 TMBF Refund 3 RUD Loans 2014	2034	1.27%	\$ 3,363,448	\$ 172,360	\$ 53,308
23009 SRF 12-116 Downtown Waterline	2035	1.87%	\$ 1,287,955	\$ 65,832	\$ 27,828
23010 SRF 2015 I/I (CW1 15-346)	2035	1.61%	\$ 1,602,400	\$ 73,752	\$ 27,252
23116 SRF 00-020 MPL Plant (water)	2024	1.77%	\$ 1,529,345	\$ 314,028	\$ 33,864
23118 SRF 2010 - WWTP	2032	2.88%	\$ 1,309,764	\$ 127,524	\$ 50,220
23119 SRF 2010 WTR Harvesting	2032	2.83%	\$ 1,464,305	\$ 141,552	\$ 55,056
23245 2012 Series C Bonds	2032	2.95%	\$ 8,265,000	\$ 135,000	\$ 246,244
			<u>\$ 18,822,217</u>	<u>\$ 1,030,048</u>	<u>\$ 493,772</u>

CATOOSA

23007 TMBF/Refund '05 Bonds	2028	1.27%	\$ 2,880,000	\$ 230,000	\$ 50,000
23008 TMBF Refund 3 RUD Loans 2014	2034	1.27%	\$ 2,090,552	\$ 105,640	\$ 35,000
			<u>\$ 4,970,552</u>	<u>\$ 335,640</u>	<u>\$ 85,000</u>

TOTALS (WATER & SEWER FUND)

\$ 23,792,769 \$ 1,365,688 \$ 578,772

\$ 31,664,769

The City carries debt for E-911.

Grant Agency	Project	ARRA	Amount			%				Money Spent	Money Received	To Be Received
			Grant	Local	Total							
AWARDED:												
Dept. of Justice	bulletproof vests	No	\$ 35,653.05	\$ 35,653.05	\$ 71,306.10	50/50	on-going/Federal Funds 100%		\$ 61,622.12	\$ 31,433.78		
THSO Alcohol Saturation/Checkpoint Grant	Alcohol Saturation-2019	No	\$ 20,000.00	\$ -	\$ 20,000.00	100%	\$20,000 Federal Funds					
HIDTA	Drug Task Force Overtime		\$ 18,000.00	\$ -	\$ 18,000.00		\$18,000 Federal Funds					
TDEC-LPRF	Garrison Park Redevelopment		\$ 500,000.00	\$ 500,000.00	\$ 1,000,000.00		\$500,000 State Funds		\$ 577,171.49	\$ 132,298.99	\$195,045.74	
TDOT-Aeronautics	Airport Maintenance 18/19		\$ 25,740.00	\$ 25,740.00	\$ 51,480.00		Federal Funds \$25,740		\$ 18,902.76	\$ 9,451.38		
TDOT-Aeronautics	Seal/Stripe Runway		\$ 603,513.00	\$ 33,528.00	\$ 670,570.00		Federal Funds \$603,513/State \$33,528/Local \$33,528		\$ 33,528.00			
TDOT-Aeronautics	Obstruction Clearing Survey		\$ 21,330.00	\$ 1,185.00	\$ 23,700.00		Federal Funds \$21,330/State \$1185/Local\$1185		\$ 1,185.00			
TDOT-TAP	Downtown Sidewalks/Lights		\$1,299,651	\$ 324,912.84	\$1,624,564	80%	\$1,299,651 Federal Funds/\$342,912.84 Local					
TDOT-Surface Trans	Northwest Connector		\$ 715,799.00	\$ -	\$ 715,799.00		Federal Funds \$715,799		\$ 763,328.61	\$ 608,626.89	\$2,036.00	
TNECD	Site Development Grant		\$ 500,000.00	\$ 497,000.00	\$ 997,000.00		\$500,000 State Funds		\$ 969,000.00	\$ 192,843.64	\$307,156.16	
TML	Safety Partners Grant 18-19		\$ 3,000.00	\$ 3,000.00	\$ 6,000.00				\$ 5,077.54	\$ 2,538.77		
Boyd Foundation	Dog Park		\$25,000	\$ -	\$25,000				\$ 25,000.00	\$ 25,000.00		
Three Star 18-19	Drug Education Trailer		\$15,000	\$ -	\$15,000	100%	\$15,000 State Funds					
Dept. of Agriculture 18-19	Urban Forester		\$19,600	\$19,600	\$39,200	60/40	\$19,200 Federal Funds		\$ 5,118.38		\$2,559.19	

	Grant Agency	Project	ARRA	Amount					Money	Money	To Be		
	AWARDED:			Grant	Local	Total	%	Spent	Received	Received	Budget		
1	TDOT	Lantana Rd. Utility Reloc	No					\$ 806,354	\$ 805,594.85	\$ 758	413-52390-934-020		
2	TDOT	127S Utility Reloc	No					\$ 238,369	\$ 20,437.69	\$ 217,932	413-52390-934-011		
3	TDOT	Livingston/Miller	No					\$ 169,950			413-52390-934-021		
7	Rural Development	Catoosa water tank - Hwy. 127N		\$ 160,500.00	\$ 890,000.00	\$ 1,050,500.00		160,500 Federal Funds					
8	CDBG-2018	Sewer Rehabilitation	No	\$525,000	\$ 175,000.00	\$ 700,000.00		\$525,000 Federal Funds	10,504.05	10,504.05	413-33198		
	TOTALS			\$ 685,500.00	\$ 1,065,000.00	\$ 1,750,500.00							

Chamber Scorecard 2018-2019

Metric	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Retiree recruitment												
Retiree recruitment lead response (#)	246	220	939	272	482	590	2,641	2,351				
Number of calls & walk-in visitors to the Chamber	391	380	295	405	318	216	296	258				
# of water meters from outside Cumberland County	91	147	75	102	96	63	46	68				
Ideal Living show participation and cities	n/a	n/a	Parsippany, NJ	n/a	n/a	n/a	Long Island, NY; Philadelphia, PA; Chicago, IL	Parsippany, NJ				
Relocation Stay and Play packages (#)	6	2	15	4	2	15	4	1				
Website hits (#)	361,205	306,094	337,894	298,674	312,598	205,701	210,501	205,701				
Industrial recruitment												
** RFI's from TNECD	3	4	2	7	3	2	1	2				
# RFI submitted	1	2	2	1	2	2	1	0				
Site visits (# of acres)	0	0	0	0	0	0	0	0				
Contacts with specific companies from Younger report (companies)	0	0	0	0	0	0	0	0				
Tourism												
Vol Network advertisements (#) seasonal	0	0	5	3	3	n/a	n/a	n/a				
Golf guide and area attractions brochure and/or visitor packets/leads	15	20	14	13	12	9	21	10				
Lifestyle publication, # ads sold	0	n/a	n/a	n/a	n/a	n/a	n/a	n/a				
Participate in 8 golf shows (where)	n/a	n/a	n/a	n/a	n/a	n/a	Columbus, OH; Cincinnati, OH	Cleveland, OH; Chicago, IL; Philadelphia, PA-DC area				
Visitors center (# per month)	620	561	667	607	402	272	275	304				
Existing Industry												
Site visits, key industries, one per month (company name)	0	0	0	1	0	0	0	0				
Leadership development												
Leadership Cumberland # of participants	9 - last session	12-Graduation	n/a	n/a	n/a	n/a	Nominations	12 - 1st session				
Workforce development												
# students receiving readiness certificate	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a				
Frontline 1- # of participants	n/a	n/a	n/a	31	31	n/a	n/a	n/a				
Frontline 2- # of participants	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a				

Other indicators

Chamber membership	389	391	394	387	378	377	378	376			
Grants Applied For	n/a	1-Tourism Marketing Grant	n/a	n/a	n/a	TVA Economic Development Partnership	n/a	n/a			
Grant Received	n/a	1	n/a	Select Tennessee Certified Site	n/a	n/a	TVA Economic Development Partnership	n/a			

** If more information is required regarding site visits or the details of the RFI submitted - please contact the Chamber directly.