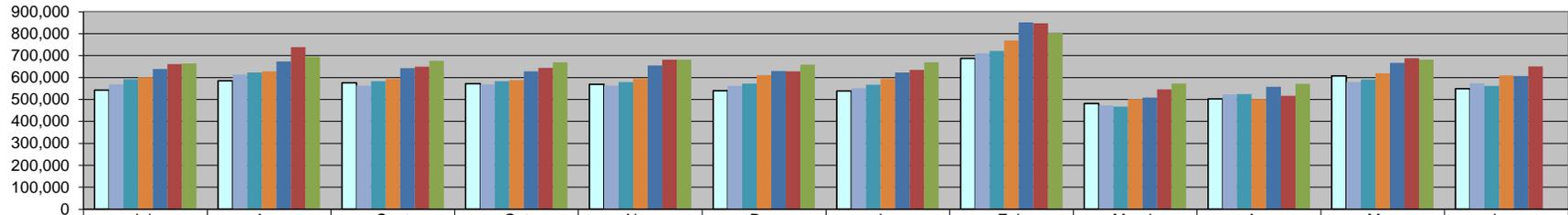
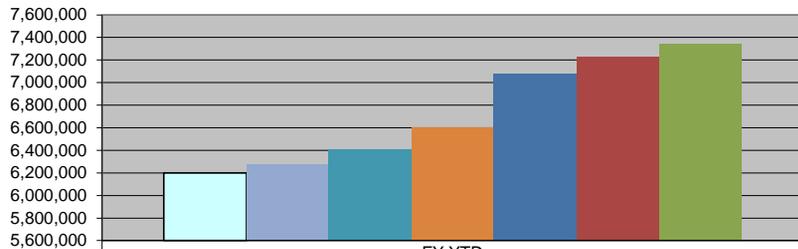


Sales Tax



	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	March	Apr	May	June
□ FY 11/12	542,564	584,673	575,593	571,365	568,438	539,521	538,581	686,878	481,137	503,099	607,376	548,870
■ FY 12/13	568,911	613,425	563,223	567,870	563,266	562,049	550,910	710,120	472,502	523,568	579,342	574,079
■ FY 13/14	592,201	622,250	583,383	583,302	578,810	571,889	566,907	720,995	468,129	524,484	590,302	562,391
■ FY 14/15	601,996	627,721	593,548	587,893	595,353	610,479	594,131	768,882	502,422	502,612	618,980	609,073
■ FY 15/16	639,340	673,495	642,074	627,579	655,121	629,502	622,916	851,452	508,499	558,191	666,159	606,228
■ FY 16/17	661,460	738,232	648,935	643,501	680,608	627,480	634,569	846,643	545,448	516,060	687,242	650,129
■ FY 17/18	663,772	694,952	676,225	669,557	681,142	658,565	668,878	801,559	571,706	570,424	680,699	

Sales Tax Revenue



	FY YTD
□ FY 11/12	6,199,226
■ FY 12/13	6,275,187
■ FY 13/14	6,402,653
■ FY 14/15	6,604,018
■ FY 15/16	7,074,327
■ FY 16/17	7,230,178
■ FY 17/18	7,337,479

***COLLECTIONS IN THE CITY OF CROSSVILLE**

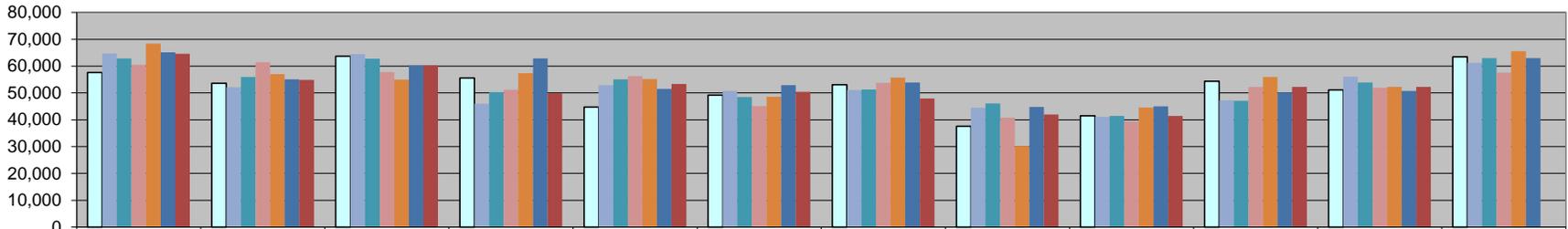
State of TN Cost of Administration 1.125% 1,390,795.33
 Net Collections (sent to trustee's office) (15,646.45) 1,375,148.88

Trustee of Cumberland County 1% (13,751.49)
 Net To Be Distributed 1,361,397.39

CITY OF CROSSVILLE SPLIT
 Check to City of Crossville \$680,698.70
 Check to Cumberland County Board of Education \$680,698.69

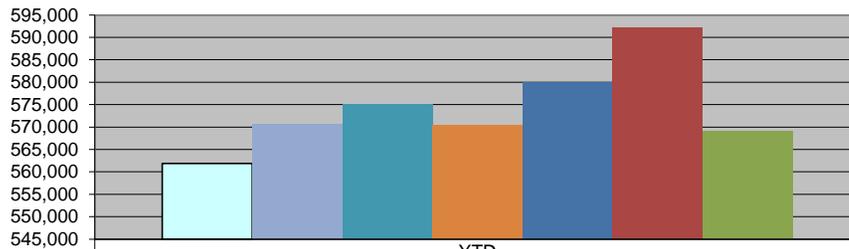
*Totals reported in May, but actually collected in March

Wholesale Beer Tax



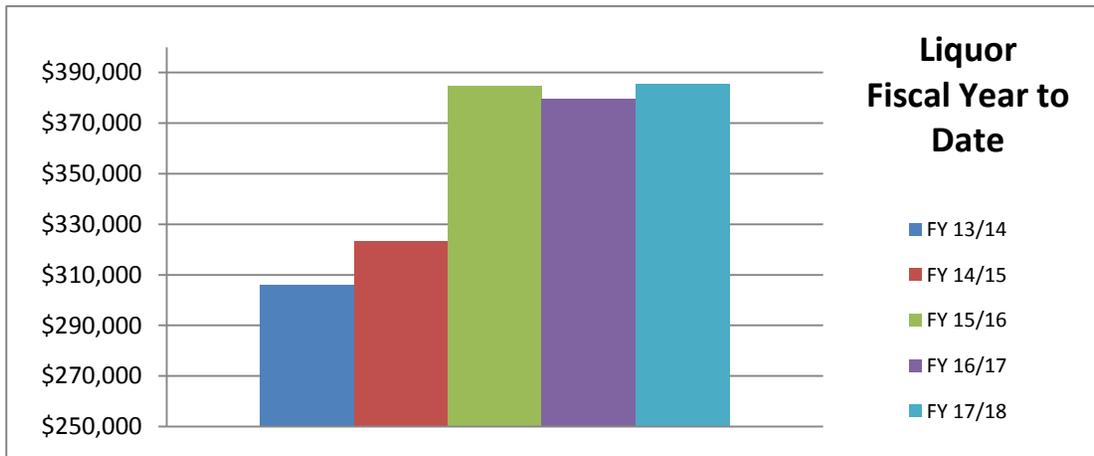
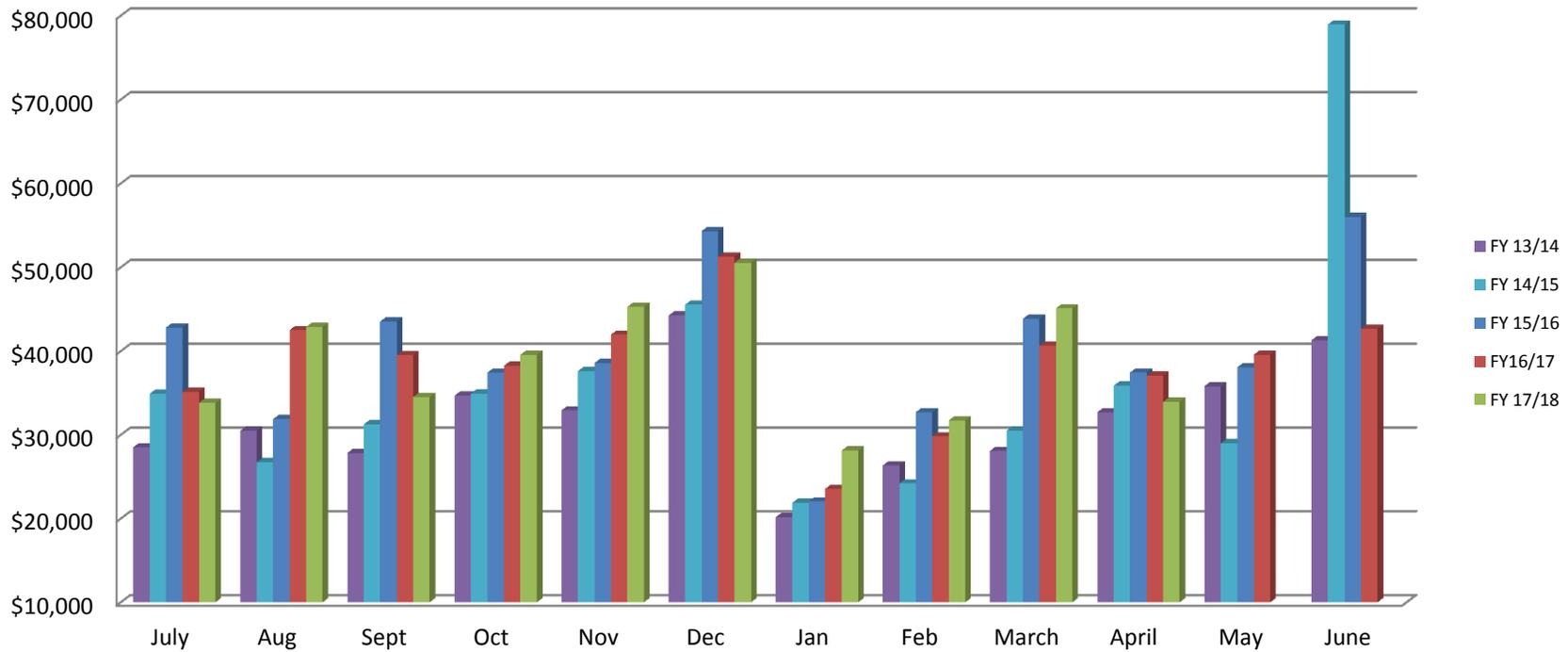
	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	March	Apr	May	June
FY11/12	57,631	53,580	63,656	55,500	44,752	49,146	53,108	37,520	41,472	54,350	51,163	63,502
FY 12/13	64,729	52,105	64,506	45,926	52,878	50,677	51,080	44,449	41,088	47,243	56,014	61,195
FY 13/14	62,829	55,897	62,720	50,303	55,083	48,463	51,269	46,087	41,399	47,056	53,910	62,991
FY 14/15	60,493	61,507	57,800	51,195	56,278	45,133	53,740	40,764	39,308	52,266	51,887	57,530
FY 15/16	68,355	57,009	54,939	57,328	55,181	48,596	55,690	30,239	44,517	55,910	52,279	65,528
FY16/17	65,097	55,042	60,282	62,877	51,474	52,906	53,833	44,802	44,940	50,184	50,728	63,011
FY 17/18	64,565	54,849	60,282	49,858	53,345	50,387	47,876	41,990	41,453	52,248	52,251	

Wholesale Beer Tax Revenue



	YTD
FY11/12	561,878
FY 12/13	570,694
FY 13/14	575,017
FY 14/15	570,372
FY 15/16	580,041
FY 16/17	592,164
FY 17/18	569,104

Liquor Income



CROSSVILLE POLICE Weekly Stats Report

May 2018					
	TOTAL		TOTAL		TOTAL
CITATIONS		OFFENSES		ARRESTS	
Run Stop Sign	4	Burglary	7	Drug Violation	15
Speeding	13	Vandalism	8	Drug Equipment	5
Seatbelt Violation	20	Gas Theft	1	Warrant	59
No DL	1	Shoplifting	4	PI	7
Failure to Yield	1	Theft from Vehicle	4	DOR/DOS	19
Registration Violation	9	Dog Bite	1	Weapons Law Violation	4
Open Beer	2	Theft from Building	4	Dog running @ large	1
Light Law Violation	11	Theft All Other	5	Assault	6
Window Tint	1	Verbal Domestic	1	Reckless Endangerment	1
Insurance Violation	25	Fraud	8	DUI	5
Illegal Turn	1	Forgery	2	Criminal Trespassing	3
Light Law Violation	13	Assault	2	Criminal Impersonation	2
Improper use of lane	1	Counterfeit	2	Shoplifting	10
Littering	1	Vehicle Theft	6	Disorderly Conduct	2
Discharging firearm	1	Embezzlement	1	Domestic assault	3
Speed Warnings	4	TOTAL	56	Vandalism	4
TOTAL	108	WARNINGS	1	TOTAL	146
JUV CITATIONS		JUV ARRESTS		PARKING TICKETS	
		Runaway	2	TOTAL	0
		Assault	2	ACCIDENTS	
		Theft from Building	1	With Injury	18
		Harassment	1	Without Injury	30
				Minor Accident	51
TOTAL	0	TOTAL	6	TOTAL	99

- * May 4th helped with Imagination Library Activities with McGruff.
- * May 15th, 16th & 17th provided security for SMHS, CCHS & Phoenix High School Graduations.
- * May 15th-17th Sgt. King attended Leadership Training in Cookeville.
- * May 17th CPD and CCSO Honor Guard presented Colors at the Police Memorial Ceremony.
- * May 17th helped with THSO Hands Across the Border in Georgia.
- * May 18th helped with THSO Hands Across the Border in Alabama.
- * May 25th helped with THSO Hands Across the Border in Georgia.
- * May 25th provided road closure, security and crowd control for the Taste of Crossville.
- * May 26th provided road closure, security and crowd control for the Crossville Cruise In.

CROSSVILLE FIRE DEPARTMENT

Monthly Statistics Report

	A	B	C	D	E	F	G	
1	MONTHLY FIRE REPORT						May-18	RCS
2								
3	RESPONSES		INSPECTIONS		Public Education			
4	Structure fires	3			Church Events			
5	Vehicle fires	3	Construction		Fire Lectures			
6	Vehicle accidents	27	Final		Department Tours			
7	First Responder with transport by CCEMS	112	Complaints		School Events			
8	First Responder without transport	63	Home safety		Static Displays			
9	Hazardous Conditions	5			Extinguisher training			
10	False calls	15			CPR Training			
11	Service calls	1						
12	Brush/trash fires	5						
13	Smoke scare		TOTAL					
14	Cooking Fire	1						
15			Training					
16			Specialized					
17			Seminars					
18			In-service					
19	TOTAL	235			TOTAL			
20			TOTAL					
21	Fire Loss dollar value				Burning Permits	175		
22	Structure fire loss	2,050	Arson Management		issued			
23	Vehicle fire loss	1,000	Fire Investigations		OTHER ACTIVITY			
24	other fire loss		Explosives/bomb					
25			Arsons/Suspicious					
26			Arrests		TOTAL	175		
27	TOTAL	3,050	TOTAL					
28	May 23 - Fire Truck at Food City for Fire Safety.							
29	May 28 - Ladder Truck with Flag at Main Street for Memorial Day.							
30	May 22 - Chief Turner attended Board Meeting at Good Samaritians.							
31								
32								
33								
34								
35								

	CONSUMPTION	Water loss - flushing	Water loss - leaks	Water loss-fire fighting	Total Internal Use	Unaccounted for water	PUMPED WATER	LOSS %
2017								
January	83,687,800	58,879	7,391,568		7,450,447	22,355,353	113,493,600	20%
February	83,480,000	105,600	4,323,834		4,429,434	9,052,566	96,962,000	9%
March	79,536,700	1,351,950	1,371,660	100,000	2,823,610	23,253,990	105,614,300	22%
April	76,775,800	26,783	1,345,596		1,372,379	25,715,821	103,864,000	25%
May	85,100,900	99,772	1,483,561		1,583,333	27,138,067	113,822,300	24%
June	90,267,900	75,354	2,343,306		2,418,660	18,538,440	111,225,000	17%
July	91,853,400	228,601	2,744,082		2,972,683	22,784,217	117,610,300	19%
August	93,523,500	234,809	1,106,208		1,341,017	19,341,384	114,205,900	17%
September	94,805,400	350,039	1,232,926		1,582,965	9,649,635	106,038,000	9%
October	86,593,500	342,257	967,770		1,310,027	21,769,973	109,673,500	20%
November	90,371,300	241,890	1,700,320		1,942,210	12,341,490	104,655,000	12%
December	84,109,700	644,848	2,215,173		2,860,021	21,702,979	108,672,700	20%
TOTAL	1,040,105,900	3,760,781	28,226,005	100,000	32,086,786	233,643,915	1,305,836,600	18%
2018								
January	88,114,500	1,978,358	1,272,890	60,000	3,311,248	40,696,952	132,122,700	31%
February	92,164,600	5,904	3,749,588	65,000	3,820,492	9,054,908	105,040,000	9%
March	80,217,300	34,375	1,929,024	145,000	2,108,399	29,884,501	112,210,200	27%
April	80,489,000	86,729	1,233,996	2,000	1,322,425	26,231,575	108,043,000	24%
May	83,464,600	681,483	429,676		1,111,159	33,736,841	118,312,600	29%
June								
July								
August								
September								
October								
November								
December								
TOTAL								
6 mos	508,559,700	3,431,697	10,830,347	272,000	14,533,744	161,307,756	684,401,200	24%
12 mos	1,055,974,700	4,904,646	20,924,959	272,000	26,101,305	265,732,895	1,347,808,900	20%

2017-2018 Building Permits

	County	City-Res	City-Comm	City & County Plumbing	Land Disturbance Permits	City & County Mechanical	Sign	House Moving	County Comm	County Fees Paid	City Fees Paid
July	18	3	1	17	1	11	0	0	0	\$15,331.00	\$3,574.50
August	15	19	2	31	7	22	0	0	0	\$14,381.00	\$13,800.00
September	20	3	1	21	6	12	1	0	0	\$16,897.50	\$4,446.50
October	22	11	5	28	4	15	0	1	0	\$19,057.00	\$11,369.00
November	15	13	6	33	3	17	0	0	5	\$24,687.50	\$13,550.50
December	14	2	1	17	2	29	0	0	2	\$16,931.50	\$2,382.00
January	12	6	2	17	1	30	0	0	2	\$12,695.00	\$4,579.50
February	13	4		24	1	9	0	0	2	\$18,468.00	\$3,260.00
March	27	8	2	32	1	22	0	0	3	\$29,961.00	\$6,368.50
April	27	9	6	32	3	22	0	0	0	\$27,093.50	\$9,434.00
May	31	21	3	49	6	4	0	0	0	\$28,433.50	\$17,223.00
June											
Total	214	99	29	301	35	193	1	1	14	\$223,936.50	\$89,987.50

Engineering Projects Report June 8, 2018

Project	Current Status	Dates
127 South Utility Relocation	(No Change)The TDOT bid letting has been placed on hold by the Commissioner of TDOT.	
Safe Routes to Schools Grant	(No Change) We are waiting on the Federal Highway Administration to approve the closing documents for the project. The Construction is complete but the grant is open until FHWA signs off on the completion.	Completion is Forthcoming
Northwest Connector Phase 3	The appraisals are complete and they are now in the hands of the review appraiser.	Bid Letting December 2018
Northwest Connector Phase 2	(No Change)TDOT is starting the environmental phase. The City has not been released for acquisition or draft utility relocation design.	Bid Letting December 2018
Downtown Sidewalks	(No Change)This project is on hold until the Transportation Alternatives Program 80/20 grant is approved or denied. The grant award will take place in October of this year.	Award Bid February 2020
Brookhaven Subdivision and Highland Lane Waterline Upgrade	The Engineers are updating the plans all easements have been acquired. Plans will be sent to TDEC for approval in the coming weeks.	Construction Start Spring 2018
Holiday Drive, Lantana Estates and Fairyland Acres Waterline Replacement	City crews have one day of work remaining.	Project Completion Soon
Old Lantana Road, County Seat and Southbend Waterline Replacement	(No Change)Plans are being finalized and a schedule is being developed by the Engineer.	
Bridges for Trails at Meadow Park	A contract is on the regular City Council agenda.	
Quail Hollow Court	(No Change) City staff has started compiling information required by TDOT and the FAA for the sale of airport property. Once all information is approved by TDOT, we will be ready for the property owners to pay for a TDOT approved appraisal.	
Site Development Grant	The contractor started work May 7th. Excavation is progressing. The Contractor wants to complete the job by the end of August.	Project Finished November 2017
2017 Water Treatment Plant Upgrades	The chemical building at Meadow Park is nearly finished. The Sludge removal system replacement at the Holiday plant has not started due to equipment delivery. A contract time extension is expected because of a delay in drawing approvals and winter weather delays.	Construction Complete May 26, 2018
Main Street and Lantana Traffic Signal Replacement	The Engineer has presented the City with a review set of drawings. City Staff will review the drawings in the coming weeks.	Bid Award October 2019
Fourth Street and West Avenue Traffic Signal Replacement	TDOT has given the notice to proceed on the NEPA document and the engineering firm has started the research.	Bid Award September 2019
Airport Pavement Rehabilitating	The survey has been completed and the Engineer is developing the drawings.	Construction Start Late Spring 2018
2017 Sewer Rehab	The contractor is videoing all lines. Pipe bursting will start in the coming weeks.	Construction Complete September 1, 2018
Meadow Park Water Filtration Plant Sewer Project	(No Change)The Engineers are working on a rough plan and a schedule will be developed shortly after the plan has been created. Many easements will be required and it is doubtful if construction can start this calendar year.	Schedule will be forthcoming
Raw Water Study	The Engineer is working on documents for a meeting with TDEC	
2017 Wastewater Treatment Plant Improvements	One basin has been emptied of the sludge at the sewer treatment plant and the Contractor is working on the emptying the second. The Engineer is finalizing the contract with W&O and W&O will be ready to start the project as soon as the sludge is removed.	Construction Completion May 18
Garrison Park	The project has been advertised for bids.	Schedule will be forthcoming
Private Developments		
The Gardens Phase 8 Subdivision Plat 1	(No Change) All utilities are installed and accepted. The road has not been constructed. The developer is lowering a sewer line for installation of storm sewer for the road construction.	
Waverley Place and Tree House Plantations Subdivision	(No Change) Water and sewer plans have been submitted to TDEC.	
Panther Valley Subdivision	All utilities are installed and accepted. Construction of the road has not been completed.	
Crossroad Village Subdivision Phase 4	(No Change) Testing is complete on the waterline on Deerfield Drive and the City has accepted the installation. Road and waterline construction has not started on White Tail Run.	
Blackberry Ridge Phase 2	(No Change) All utilities are installed and accepted. Construction of the road has not been completed.	

**CITY OF CROSSVILLE
DEBT**

	END DATE	INT RATE	4/30/2018 LOAN BALANCE	PRINCIPAL PAYMENT	5/31/2018 INTEREST PAYMENT
GENERAL FUND					
LOC- Radio System	2028	Var	\$ 1,066,000	\$ 134,000	\$ 20,574
E-911	2024	VAR	\$ 370,000	\$ 56,000	\$ 7,500
Series A Bonds	2037	3.18%	\$ 4,040,000	\$ 25,000	\$ 123,444
Series B Bonds	2028	2.67%	\$ 2,605,000	\$ 210,000	\$ 72,231
			\$ -		
			<u>\$ 8,081,000</u>	<u>\$ 425,000</u>	<u>\$ 223,749</u>

Water & Sewer Fund

23008 TMBF Refund 3 RUD Loans 2014	2034	Var	\$ 3,363,448	\$ 172,360	\$ 53,308
23009 SRF 12-116 Downtown Waterline	2035	1.87%	\$ 1,458,153	\$ 65,832	\$ 27,828
23010 SRF 2015 I/I (CW1 15-346)	2035	1.61%	\$ 1,658,514	\$ 73,752	\$ 27,252
23116 SRF 00-020 MPL Plant (water)	2024	1.77%	\$ 1,768,611	\$ 314,028	\$ 33,864
23117 SRF 00-033 SO. Lines (water)	2024	1.47%	\$ 404,321	\$ 64,080	\$ 6,372
23118 SRF 2010 - WWTP	2032	2.88%	\$ 1,535,713	\$ 127,524	\$ 50,220
23119 SRF 2010 WTR Harvesting	2032	2.83%	\$ 1,714,645	\$ 141,552	\$ 55,056
23120 SRF 2010 WWTP (\$500,000)	2032	2.78%	\$ 344,740	\$ 22,764	\$ 9,852
23122 SRF - DWF 10-105 (Lines)	2033	2.69%	\$ 484,658	\$ 29,232	\$ 13,404
23240 SRF 01-156 I/I (SEWER)	2025	1.47%	\$ 163,532	\$ 24,840	\$ 2,568
23245 2012 Series C Bonds	2032	2.95%	\$ 8,400,000	\$ 135,000	\$ 246,244
			<u>\$ 21,296,335</u>	<u>\$ 1,170,964</u>	<u>\$ 525,968</u>

CATOOSA

23007 TMBF/Refund '05 Bonds	2028	Var	\$ 2,880,000	\$ 230,000	\$ 50,000
23008 TMBF Refund 3 RUD Loans 2014	2034	Var	\$ 2,090,552	\$ 105,640	\$ 35,000
			<u>\$ 4,970,552</u>	<u>\$ 335,640</u>	<u>\$ 85,000</u>
<u>TOTALS (WATER & SEWER FUND)</u>			<u>\$ 26,266,887</u>	<u>\$ 1,506,604</u>	<u>\$ 610,968</u>

\$ 34,347,887

The City carries debt for E-911.

Grant Agency	Project	ARRA	Amount			%				Money Spent	Money Received	To Be Received	Budget
			Grant	Local	Total								
AWARDED:													
Dept. of Justice	bulletproof vests	No	\$ 35,653.05	\$ 35,653.05	\$ 71,306.10	50/50	on-going		\$ 61,622.12	\$ 28,831.30	\$1,692.70		
State-Police	Alcohol Saturation-2016		\$ 20,000.00	\$ -	\$ 20,000.00								
TECD	CoLinx 2016		\$ 1,000,000.00	\$ -	\$ 1,000,000.00				\$ 943,122.66	\$ 943,122.66			
Dept. of Agriculture	Urban Forester		\$ 25,600.00	\$ 25,600.00	\$ 51,200.00				\$23,725.64				
Dept. of Agriculture	Tree Planting		\$5,000	\$5,000	\$10,000	50/50			\$10,509.59	\$ 5,000.00			
TDOT-Surface Trans	Northwest Connector		\$ 715,799.00	\$ -	\$ 715,799.00				\$ 708,567.83	\$ 555,458.26	\$2,036.00		
TML	Safety Partners Grant		\$ 3,000.00	\$ 3,000.00	\$ 6,000.00				\$ 5,800.43	\$ 2,900.22			
THSO	Alcohol Saturation-2017		\$ 15,000.00	\$ -	\$ 15,000.00	90/10							
THSO Alcohol Saturatio	Alcohol Saturation-2018	No	\$ 35,000.00	\$ -	\$ 35,000.00	100%							
HIDTA	Drug Task Force Overtime		\$ 18,000.00	\$ -	\$ 18,000.00								
TDEC-LPRF	Garrison Park Redevelopment		\$ 500,000.00	\$ 500,000.00	\$ 1,000,000.00				\$ 129,567.68	\$ 64,783.84	\$6,167.77		
TDOT-Aeronautics	Airport Maintenance 17/18		\$ 25,740.00	\$ 25,740.00	\$ 51,480.00				\$ 14,406.89	\$ 6,120.97	\$1,082.48		
TDOT-Aeronautics	Used Fuel Truck		\$ 17,500.00	\$ 17,500.00	\$ 35,000.00				\$ 20,000.00		\$10,000.00		
TDOT-Aeronautics	Seal/Stripe Runway		\$ 603,513.00	\$ 33,528.00	\$ 670,570.00	Federal Funds \$603,513/State \$33,529			\$ 33,528.00				
TECD	Site Development Grant		\$ 500,000.00	\$ 497,000.00	\$ 997,000.00				\$ 190,100.00	\$ 21,000.00			
TECD	Due Diligence Grant		\$ 4,298.00	\$ -	\$ 4,298.00	100%			\$ 4,311.10	\$ 4,236.64			
TML	Driver Safety Grant		\$ 700.00	\$ 700.00	\$ 1,500.00				\$ 815.90	\$ 407.95			
TML-17/18	Property Conservation Grant		\$ 2,200.00	\$ 2,200.00	\$ 4,400.00				\$ 1,392.56	\$ 696.28			
TOTALS			\$ 3,527,003.05	\$ 1,145,921.05	\$ 4,706,553.10								

Chamber Scorecard

Metric	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Retiree recruitment												
Retiree recruitment lead response (#)	332	271	594	216	338	244	1906	910	1,985	1,180	600	
Number of calls to the Chamber	202	464	352	289	277	186	183	247	300	287	401	
# of water meters from outside Cumberland County	117	76	116	120	113	72	76	40	73	77	139	
AARC participation	n/a	n/a	n/a	n/a	AARC Conf.-NC Seal of approval 2018	n/a	n/a	n/a	n/a	Webinar-Shifting search Landscape	n/a	
Ideal Living show participation and cities	n/a	n/a	McLean, VA with 426 leads	n/a	n/a	n/a	2 Chicago, IL Stamford, CT	2 -Parsippany, NJ; Valley Forge, PA	1; McLean, VA; 355 leads	n/a	n/a	
Relocation Stay and Play packages (#)	12	11	15	1	3	1	0	26	6	1	0	
Website hits (#)	412,971	354,380	332,549	310,862	281,679	270,068	271,066	244,102	297,380	263,060	336,170	
Crossmarket show, tourism/retiree	n/a	FL show with 47 leads	n/a	n/a	n/a	n/a	n/a	n/a	Milwaukee, WI	n/a	n/a	
Industrial recruitment												
** RFI's from TNECD	4	4	4	5	3	2	6	3	2	2	5	
# RFI submitted	2	2	1	2	0	0	0	2	0	2	1	
# RFI not submitted	2	2	3	3	3	2	6	1	2	0	4	
Site visits (# of acres)	4/355	0	0	0	0	0	0	0	0	0	0	
Contacts with specific companies from Younger report (companies)	0	0	0	0	0	0	0	0	0	0	0	
Responses from specific companies contacted (company)	9	6	3	3	5	2	0	0	0	0	0	
Quarterly property inventory, # properties available	20	19	19	19	19	19	19	19	19	19	19	
Interchange Business Park marketing sheet	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	Under development	
Tourism												
Vol Network advertisements (#) seasonal	n/a	n/a	5	3	4	0	0	0	0	0	0	

Workforce/Education summit	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	Planned for July	
Day care taskforce	0	0	2 meetings	0	0	0	0	0	1 meeting	1 meeting	0	
Other indicators												
Chamber membership	431	435	437	423	425	428	401	411	413	416	400	

** If more information is required regarding site visits or the details of the RFI submitted - please contact the Chamber directly.